



Bonus or Not? Learn to Reward in Crowdsourcing

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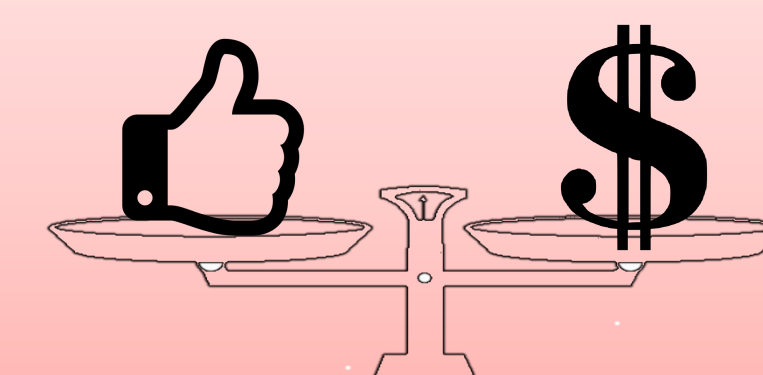
Introduction

Monetary reward is a primary type of incentives on crowdsourcing platforms like Amazon Mechanical Turk, and recent studies showed that the placement of performance-contingent rewards (e.g. bonuses) *can* affect work quality! But in a working session...

How do workers react to bonuses provided in selected tasks?



What is the trade-off between quality and costs?

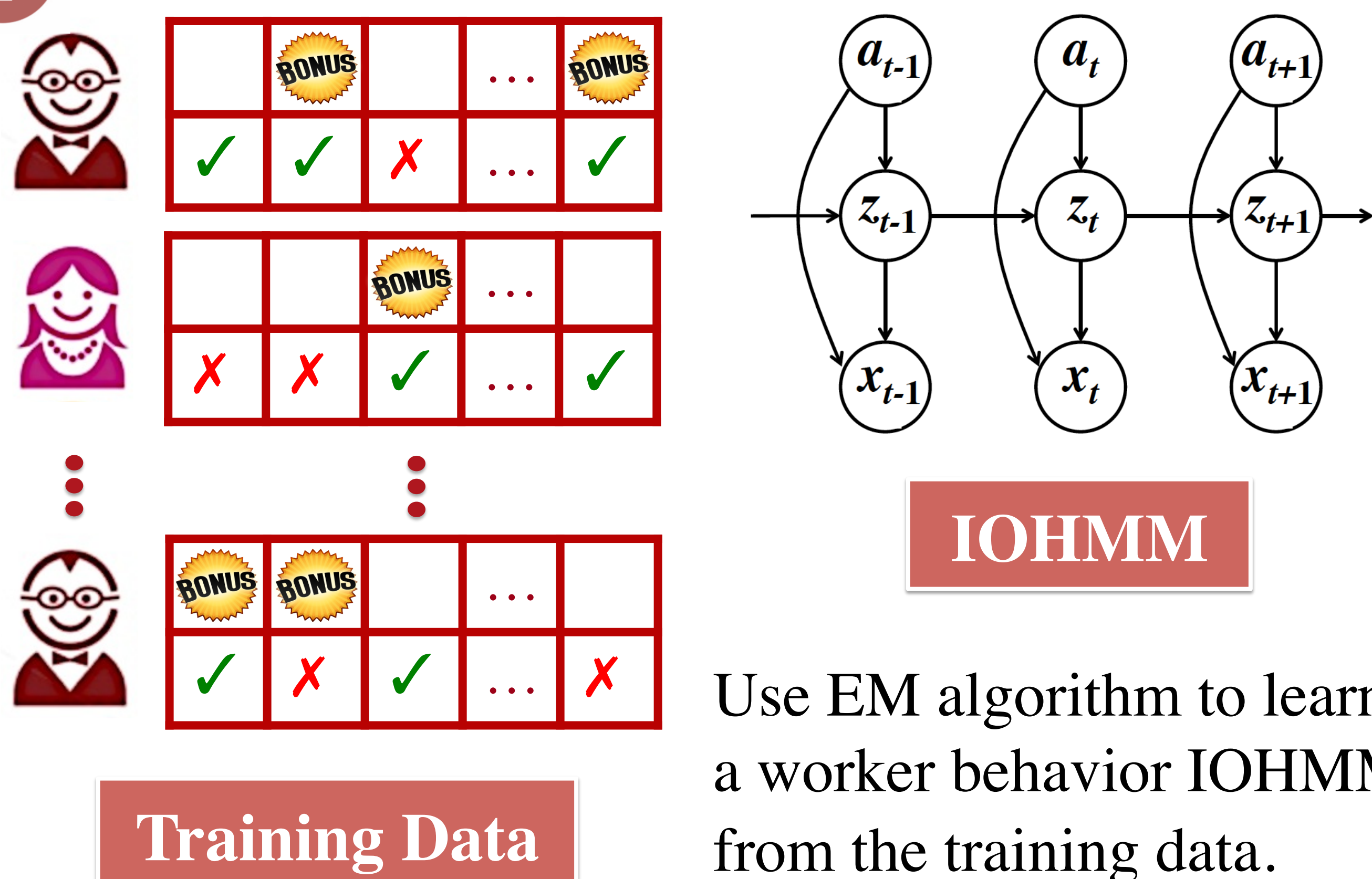


Whether and when to provide a bonus for a worker in a working session?

Our approach: Input-output Hidden Markov Model + Requester Utility Function → Online Decision Making

An Algorithmic Approach

1



2

$$U = w_l N_{LQ} + w_h N_{HQ} - c N_{bonus}$$

Requester's Utility

3

Online Decision Making (equivalent to solve POMDP)

$$a_{t_c+1} = \underset{a \in \{0,1\}}{\operatorname{argmax}} EU_{\max}(b(t_c), a, T - t_c)$$

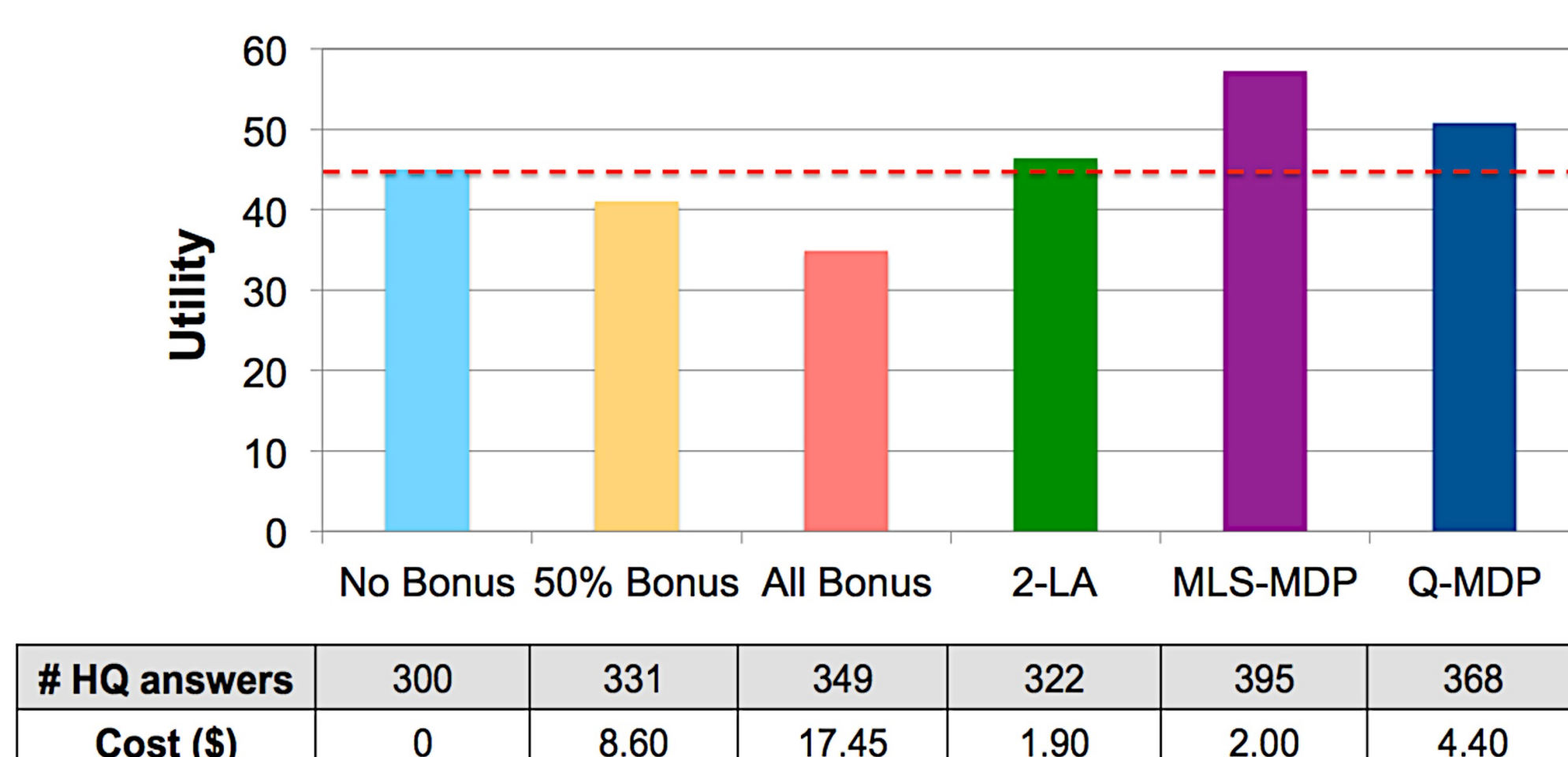
$EU_{\max}(b, a, l)$ is the maximum expected utility a requester can obtain for the next l tasks, when the current state belief is b , the input for the next task is a .

Heuristics

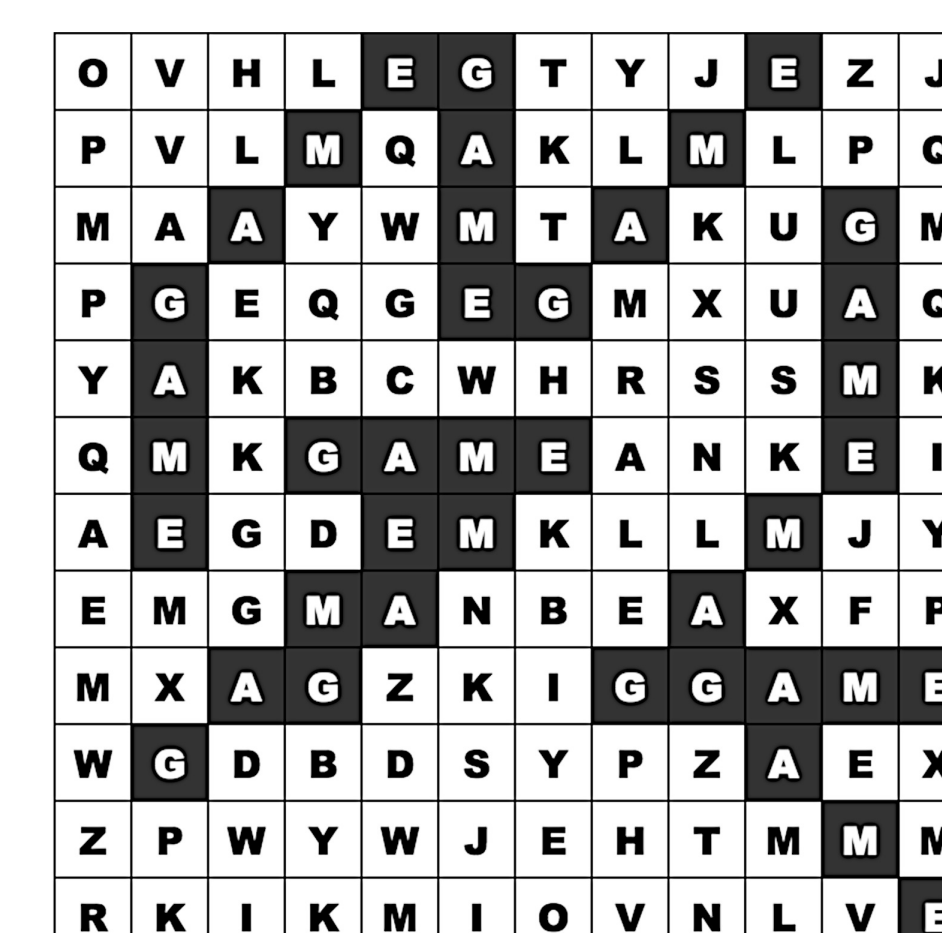
- ♦ n -step look-ahead
- ♦ MLS-MDP
- ♦ Q-MDP

MTurk Experiment & Simulation

MTurk experiment: Word puzzle game (Training: 50 workers, 20% random bonus; Testing: 6 treatments × 50 workers)



Worker	Inputs & Outputs in the Working Session								
	Bonus?								
A	Bonus?	×	×	×	×	×	×	×	×
	High-quality?	1	1	1	1	1	1	1	1
B	Bonus?	×	✓	✓	✓	✓	✓	✓	✓
	High-quality?	0	0	0	0	0	0	0	0
C	Bonus?	×	✓	✓	✓	✓	✓	×	×
	High-quality?	0	0	0	1	1	1	1	1
D	Bonus?	×	×	×	×	✓	✓	×	×
	High-quality?	1	1	0	0	1	1	1	0



More high-quality work + Lower cost → Higher requester utility

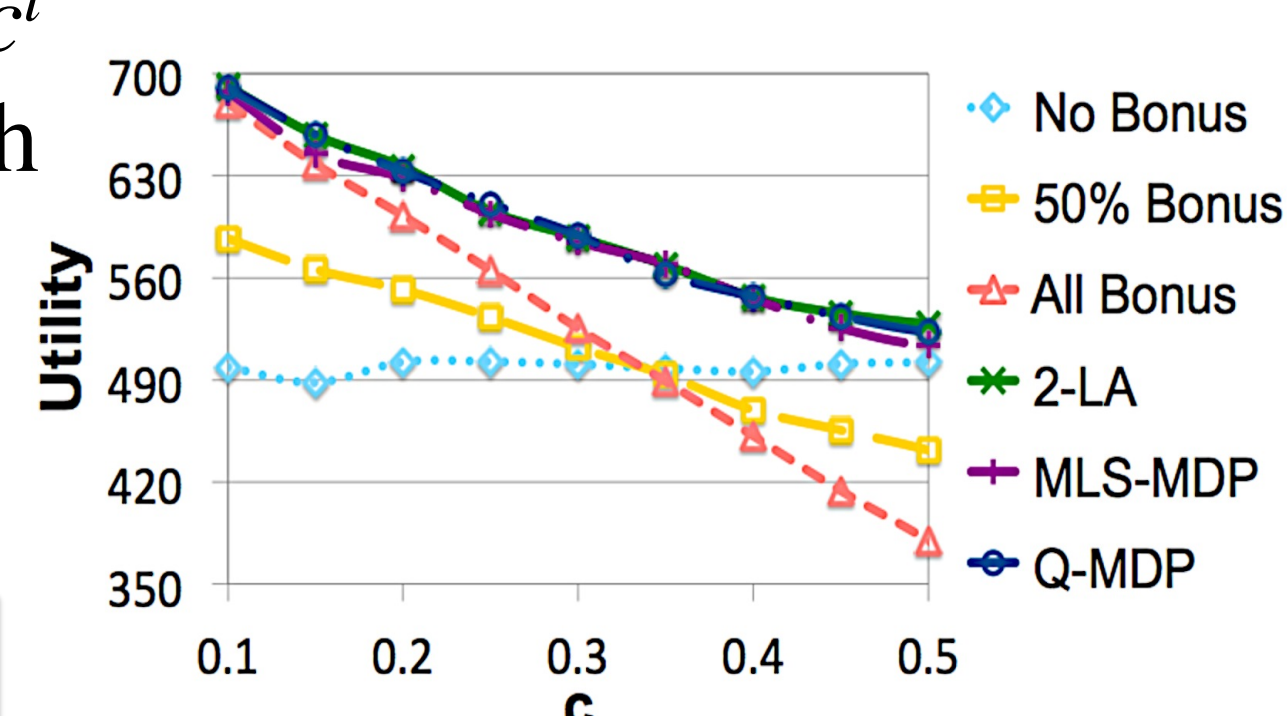
- Differentiate “diligent” workers from “lazy” workers and strategically focus on incentivize “lazy” workers
- Timing: Keep incentivizing until stabilized good performance / Add extra incentives in time to bring back good effort.

Simulation: Two worker behavior models (Training: 3000 workers, 20% random bonus; Testing: 6 treatments × 100 workers)

Our approach is robust against different worker behavior & worker population in improving requester utility

Worker's accuracy changes from acc^l to acc^h when bonus is provided. Each worker draws acc^l and acc^h from:

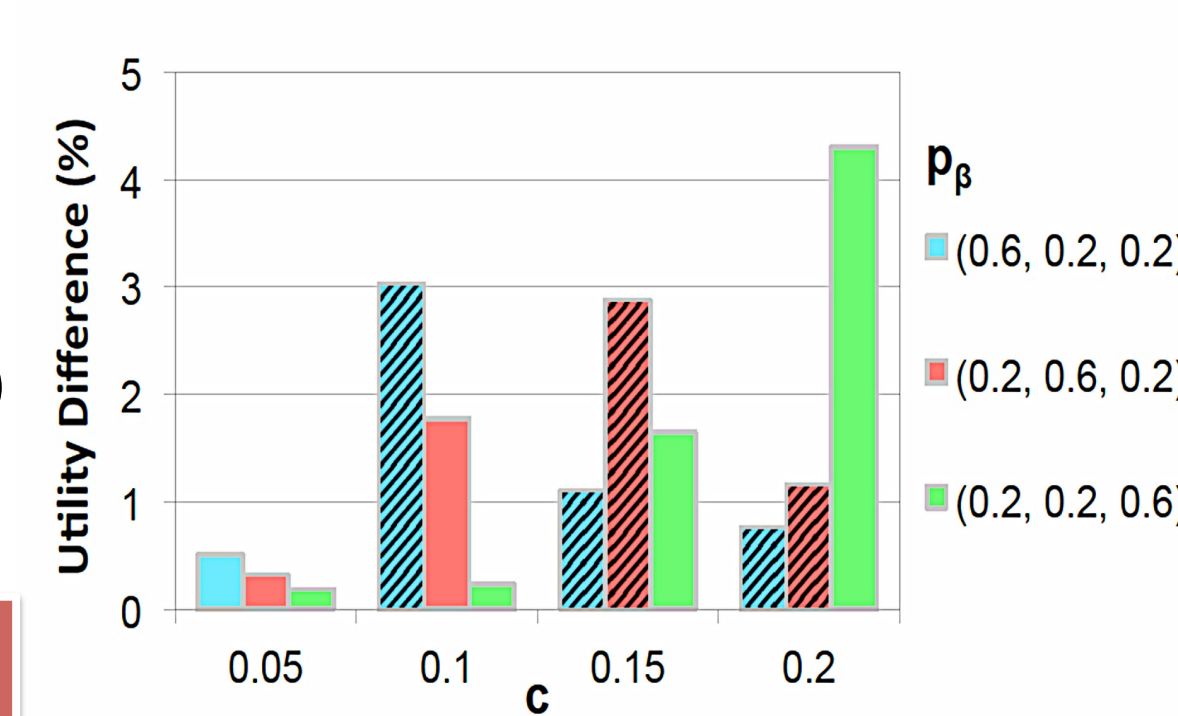
- A set of discrete values
- Beta distributions



Model 1: Two Capability Levels

Workers compare the current payment with the reference and decide the work quality:

- α (skill); β (responsiveness to rewards)
- Mixing workers with different α & β



Model 2: Reference Payment Levels